### **Programme Objective**

- To provide students with a comprehensive understanding of the travel and tourism industry, its various sectors, and their interrelationships.
- To develop students' knowledge and skills in key areas such as tourism marketing, destination management, hospitality operations, and travel planning.
- To foster critical thinking and problem-solving abilities to address challenges and emerging trends in the travel and tourism industry.
- To equip students with the necessary tools and techniques to effectively manage and lead tourism organizations, including sustainable tourism practices.
- To enhance students' cultural sensitivity and cross-cultural communication skills to cater to diverse populations and provide quality service to travelers.

## Graduate Attributes in Bachelor in Travel and Tourism Management

The graduate attributes in Bachelor in Travel and Tourism Management are the outline of the expected course learning outcomes mentioned in the beginning of each course. The characteristic attributes that a Bachelor in Travel and Tourism Management graduate will be able to demonstrate through learning various courses are listed below:

#### a. Disciplinary Knowledge

Capability of executing comprehensive knowledge and understanding of one or more disciplines that form part of the Travel and Tourism Management.

#### b. Communication skills

- i. Ability to communicate long standing unsolved problems in Travel and Tourism Management;
- ii. Ability to show the importance of Travel and Tourism Management as precursor to various travels and allied domains.

#### c. Critical Thinking

- i. Ability to engage in reflective and independent thinking by understanding the concepts in every area of Travel and Tourism Management and relevant domains;
- ii. Ability to examine the results and apply them to various problems appearing in different branches of Travel and Tourism Management.

#### d. Problem solving

- i. Capability to deduce a travel and tourism and associate problem and apply the classroom learning into practice to offer a solution for the same.
- ii. Capabilities to analyze and synthesize data and derive inferences for valid conclusion;
- iii. Able to comprehend solutions to sustain problems originating in the travel and tourism and allied affairs.

#### e. Research Related Skills

- i. Ability to search for, locate, extract, organize, evaluate, and use or present information that is relevant to a particular topic;
- ii. Ability to identify the developments in various branches of Commerce and Business.

#### f. Information and Communication Technology (ICT) digital literacy

Capability to use various technical ICT tools (like spreadsheet, PowerPoint) for exploring, analysis, and using the information for analytical purposes and demonstration as well as presentation.

#### g. Self-directed Learning

Capability to work independently in diverse projects and ensure detailed study of various facets of Travel and Tourism.

#### h. Moral and Ethical Awareness/Reasoning

- i. Ability to ascertain unethical behaviour, falsification, and manipulation of information;
- ii. Ability to manage self and various social systems.

#### i. Lifelong learning

Capability of self-paced and self-directed learning aimed at personal development and for improving knowledge/skill development and reskilling in all areas of Sports.

#### **Programme Learning Outcomes of BBA in Travel and Tourism Management**

- PLO 1 To acquire a deemed knowledge and a comprehensive understanding of the selected disciplinary or interdisciplinary spheres of study in much border canvas of context, their various domains of learning, their relevant connections with the fields of study and the recent growth and expansion linked with the selected disciplinary/interdisciplinary spheres of study.
- PLO 2 The necessity for procuring knowledge connected to practice profession and procedure for the sake of executing highly skilled tasks corresponding to the chosen areas of learning, enshrining knowledge needed for creating self-employment steps, and knowledge with a proper mental faculty indispensable for entrepreneurship comprising the chief elements of the creation of enterprise, improved product growth or a novel setup of organization.
- PLO 3 To develop the skills in the domains pertaining to specialization in the particular disciplinary or interdisciplinary spheres of learning in a comprehensive multidisciplinary canvas including a broad range of practical skills and updates, with unfixed routine and non-routine references corresponding to the particular areas of learning.
- PLO 4 To harness the capability to extract the best from what has been imbibed, learnt, transfigure the concepts the practical situations and make a relevant application gained competencies in novel contexts rather than simply replicate the curriculum-based knowledge to create remedies to particular problems.
- PLO 5 Upon completion of the course, students will be able to demonstrate a comprehensive understanding of the travel and tourism industry, including its historical development, current trends, and future prospects.
- PLO 6 Students will be able to analyse and evaluate the impacts of tourism on destinations, economies, and communities, and propose strategies for sustainable tourism development.
- PLO 7 Students will acquire practical skills in tourism marketing, including market research, segmentation, branding, and promotional strategies, to effectively attract and retain tourists.
- PLO 8 Upon completion of the course, students will have the ability to design and manage travel itineraries, considering factors such as transportation, accommodation, attractions, and customer preferences.
- PLO 9 Students will develop cross-cultural communication skills, enabling them to provide excellent customer service to diverse groups of travelers, understand and respect different cultural norms, and handle challenging situations professionally.

	Programme	DS																		
	Outcomes	C-																		
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
	Values for life																			
1	and character	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	building																			
	Disciplinary	~	~			~		~	~	V	~		V			V		~		
2	knowledge	~	~	~	~	~	~	V	~	V	~	~	~	~	~	V	~	~	~	~
	Communicati																			
3	on skills	~		~	~		~	~	~	~	~	~		~	~	~				~
	Critical																			
4		~	~	~	~	~	~	V	~	~	V	~	~	~	~	~	~	~	~	~
	thinking																			
5	Problem	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	Solving											-		-				-		
6	Analytical	~	~	~	~	~	~	~	~	V	~	~	~	~	~	~	~	~	~	~
0	Reasoning	~	~	~	~	~	~	~	~	~	~		~			~	~		~	
_	Research																			
7	related skills	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	Cooperation/																			
8	Teamwork	~	~	~	~	~	~	~	~	~	V	~	~	~	~	~	~	~	~	~
9	Scientific	~	~	~	~	~	~	~	~	~	~	~	~	~	~	V	~	~	~	~
Ĺ	Reasoning	•				•	•	•		-	•		·			•				
10	Reflective	~	~	~	~	~	~	~	V	~	~	~	~	~	~	~	~	~	~	~
10	Thinking		~	~	~	~	~	~	~	~	~		~			~	~		~	
	Information																			
11	/Digital	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
11																				
	Literacy																			
12	Self-directed	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
14	Learning	•			•			•			•		•			•				
	Moral and																			
	Ethical																			
13	Awareness/	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	Reasoning																			
																				<sup> </sup>
	Leadership																			
14	Readiness/Qu	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	alities																			
	Lifelong																			
15	learning	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	Professional																			
16	Skills	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~
	SKIIIS																			

## **Programme Outcomes for Core Courses**

Legend: DSC-1: Basics of Tourism; DSC-2: Tourism Law and Ethics; DSC-3: Tourism Marketing; DSC-4: Tourism Geography; DSC-5: Tourism Economics; DSC-6: Tourism Products; DSC-7: Tourism Consumer Behaviour; DSC-8: Introduction to Hotel Operations; DSC-9: Field Trip & Report Writing; DSC-10: Travel Agency & Tour Operation Management; DSC-11: Tourism Planning and Policy; DSC-12: Tourism Organization and Travel Documentation; DSC-13: Destination Management; DSC-14: Entrepreneurship in Tourism; DSC-15: Eco Tourism; DSC-16: Tour Package Operation; DSC-17: Research Methodology; DSC-18: International Tourism; DSC-19: Transport In Travel & Tourism.

#### Semester I

Bachelor in Travel and Tourism Management Course: Basics of Tourism				
Course Code: TTMC101	Semester: I			
	Maximum Marks: 100			
Teaching Scheme	Examination Scheme			
Lecture: 4	End semester Exam: 70			
Tutorial: 1	Attendance: 5			
Practical: 0	Continuous Assessment: 25			
Credit: 5	Practical/Seasonal internal continuous evaluation: 0			
	Practical/Seasonal external examination: 0			

Sl. No.	Course Objective				
1	To understand the concepts, definitions, and historical development of tourism.				
2	To identify and differentiate between various types of tourists and forms of tourism.				
3	To analyse the characteristics and components of the tourism industry.				
4	To explore the motivations behind travel and the factors influencing tourism demand and supply.				
5	To examine the impacts of tourism on destinations and the sociological aspects of tou	ırism			
	Course Outcomes	Mapped module/Unit			
CO 1	Develop a comprehensive understanding of the fundamental concepts and historical background of tourism.	U1			
CO 2	Identify and classify different types of tourists and forms of tourism.	U1, U2			
CO 3	Evaluate the factors that influence tourism demand and supply and their impact on the industry.	U3			
CO 4	Evaluate different tourism organization.	U4			
CO 5	Understand the socio-cultural, environmental, and economic impacts of tourism on destinations and society.	U5			

### Learning Outcome/Skills:

The candidate will be able to amass a wealth of knowledge on the fundamental concepts of tourism and the corresponding systems the equation of demand and supply, the organizational and associational keys and the eventual impact and future trends on our nation.

Unit	Total Hours	% of Questions	Bloom's Taxonomy	Remarks, if any
THEORY				
U1	10	15	1, 2	NA
U2	11	15	1, 2	NA
U3	16	30	1, 2	NA
U4	12	25	1, 2	NA
U5	11	15	1, 2	NA
	60	100%		

#### Semester I

Course Code:	TTMC101	
Course:	Basics of Tourism Cred	dits: 4L+1
	Contents	
Chapter	Name of the Topic	Hours
UNIT I	Introduction to Tourism Concept of tourism: Definitions and historical development Types of tourists: Tourist, traveller, excursionists Forms of tourism: Inbound, outbound, domestic, and international Overview of the tourism industry and its growth.	10
UNIT II	<b>Tourism System</b> Overview of the tourism system Nature, characteristics, and components of the tourism industry Push and pull factors influencing tourism The role and nature of destinations in tourism	11
UNIT III	Tourism Demand and SupplyTourism demand: Motivators and measurementTourism supply: Patterns, characteristics, and influencing factors Understandingthe relationship between tourism demand and supply.	16
UNIT IV	Tourism Organizations and AssociationsImportance and factors necessitating tourism organizationsNational Tourist Organizations and their rolesOverview and functions of key tourism organizations:World Tourism Organization (WTO)International Air Transport Association (IATA)Pacific Asia Travel Association (PATA)Travel Agents Association of India (TAAI)India Tourism Development Corporation (ITDC)	12
UNIT V	Impacts of Tourism and Future TrendsEconomic impacts of tourismSocio-cultural impacts of tourismEnvironmental impacts of tourismEffects of negative events on tourism and destinationsFactors influencing the future of the tourism industry	11
	Total:	60

Sr. No.	Name of Author	Title of the BOOK
1	Dr. N. Subramanian and Dr. G. Jayapalan	Tourism: Principles and Practice
2	Dr. R. C. Dutt and Dr. B. S. Bhatia	Tourism Management: Principles, Practices, Philosophies
3	R.Garther	Tourism - Principles, Practices
4	C. R. Goeldner, J.R. B. Ritchie,	Tourism Principles, Practices &Philosophies
5	A.K.Bhatia	Introduction to Tourism

#### Semester I

Bachelor in Travel and Tourism Management Course: Tourism Law and Ethics				
Course Code: TTMC102	Semester: I			
	Maximum Marks: 100			
Teaching Scheme	Examination Scheme			
Lecture: 4	End semester Exam: 70			
Tutorial: 1	Attendance: 5			
Practical: 0	Continuous Assessment: 25			
Credit: 5	Practical/Seasonal internal continuous evaluation: 0			
	Practical/Seasonal external examination: 0			

Sl. No.	Course Objective			
1	To introduce students to the concepts and scope of tourism law and ethics.			
2	To emphasize the importance of legal and ethical considerations in the tourism industry.			
3	To familiarize students with key legal frameworks and ethical principles relevant to tourism.			
4	To provide an understanding of the legal aspects of tourism operations, including business management and intellectual property rights.			
5	To explore the contractual and liability issues in tourism and the regulatory frameworks governing the industry.			
	Course Outcomes	Mapped module/Unit		
CO 1	Understand the definition and scope of tourism law and ethics and their significance in the tourism industry.	U1		
CO 2	Identify and analyse the key legal structures, regulations, and ethical principles applicable to tourism businesses.	U1, U2		
CO 3	Demonstrate knowledge of the legal aspects of tourism operations, including enterprise formation and management, intellectual property rights, and employment law.	U1, U3		
CO 4	Comprehend the types of contracts, liability issues, and risk management in the tourism context.	U4		
CO 5	Evaluate the role of government, international organizations, and regulations in tourism, and demonstrate an understanding of ethical considerations, responsible tourism practices, and community engagement	U5		

### Learning Outcome/Skills:

The candidate will be able to acquire a good amount of knowledge on the law and ethics of the tourism industry and the respective of legal aspects contracts and liability, regularity frameworks, ethics and responsibility in the tourism industry. It is important for the candidate to know the nitty gritty of the rules and regulations set for the tourism industry to be followed as much as practicable.

Unit	Total Hours	% of Questions	Bloom's Taxonomy	Remarks, if any
THEORY	I		-	
U1	10	10	1, 2	NA
U2	12	20	1, 2	NA
U3	12	20	1, 2	NA
U4	12	20	1, 2	NA
U5	14	30	1, 2	NA
	60	100%		

#### Semester I

Course:	Tourism Law and Ethics Credit	ts: 4L+1T
	Contents	
Chapter	Name of the Topic	Hours
Chapter	Introduction to Tourism Law and Ethics	nours
	Definition and scope of tourism law and ethics	
	Importance of legal and ethical considerations in the tourism industry	10
UNIT I	Overview of key legal frameworks and ethical principles	
	Legal Aspects of Tourism Operations	
	Legal structures and regulations governing tourism businesses	
	Formation and management of tourism enterprises	10
UNIT II	Intellectual property rights and licensing in the tourism sector	12
	Employment law and labour relations in the tourism industry	
	Contracts and Liability in Tourism	
	Types of contracts in tourism: accommodation, transportation, tour	
	packages	
	Contractual obligations and rights of tourists and tourism providers	12
UNIT III	Liability issues in tourism: negligence, accidents, and compensation	12
	Insurance and risk management in the tourism context	
	Regulatory Frameworks in Tourism	
	Role of government and international organizations in regulating tourism	
	Environmental regulations and sustainability in tourism	
UNIT IV	Consumer protection and tourism laws	12
	Destination management and planning regulations	
	Ethics and Responsible Tourism	
	Ethical considerations in tourism: cultural sensitivity, human rights, and animal welfare	
UNIT V	Sustainable tourism practices and responsible tourism initiatives	14
	Community engagement and socio-cultural impacts of tourism	
	Ethical decision-making and stakeholder management in tourism	
	Total	60

Name of Author	Title of the Book
Stefan Gössling and Michael Hall	Tourism Law
John R. Walker and John G. Jafari	Legal Aspects of Hospitality, Tourism, and Leisure Industries
Joseph Weber and William H. Glazer	Law and Ethics in Global Business: How to Integrate Law and Ethics into Corporate Governance Around the World
Allan Beaver	Tourism and the Law: Principles to Practice
David A. Fennell	Tourism Ethics

#### Semester II

Bachelor in Travel and Tourism Management Course: Tourism Marketing				
Course Code: TTMC201	Semester: II			
	Maximum Marks: 100			
Teaching Scheme	Examination Scheme			
Lecture:4	End semester Exam: 70			
Tutorial:1	Attendance: 5			
Practical: 0	Continuous Assessment: 25			
Credit: 5	Practical/Seasonal internal continuous evaluation: 0			
	Practical/Seasonal external examination: 0			

Sl. No.	Course Objective		
1	To introduce students to the concept and scope of tourism marketing and its importance in the industry.		
2	To familiarize students with the evolution, trends, and key principles of tourism marketing	<u>.</u>	
3	To understand tourist behaviour, segmentation, targeting, and positioning strategies in tourism marketing.		
4	To explore the nature and components of tourism products, product development, and in	novation	
5	To provide knowledge of pricing, promotion, distribution, and the development of effective tourism marketing strategies		
	Course Outcomes	Mapped module/Unit	
CO 1	Understand the definition, scope, and significance of tourism marketing and its impact on the industry.	U1	
CO 2	Analyse tourist behaviour, segmentation, targeting, and positioning strategies in the context of tourism marketing.	U2	
CO 3	Identify and assess tourism product opportunities, understand the product lifecycle, and the process of product development in tourism.	U3	
CO 4	Evaluate pricing strategies, promotion techniques, and distribution channels in the tourism industry.	U4	
CO 5	Develop effective tourism marketing strategies to overcome the challenges posed by intangibility, perishability, heterogeneity, inseparability, and non-ownership issues, with a focus on sustainable tourism marketing.	U5	

### Learning Outcome/Skills:

The candidate gets to know a detailed interpretation of the tourism marketing, its behavioural segmentation, positioning, product knowledge, promotional schemes, distribution data and the respective strategies to be followed in the relevant area to be pursued.

Unit	Total Hours	% of Questions	Bloom's Taxonomy	Remarks, if any
THEORY				
U1	8	10	1, 2	NA
U2	12	20	1, 2, 3	NA
U3	12	20	1, 2	NA
U4	14	25	1, 2	NA
U5	14	25	1, 2, 3	NA
	60	100%		

Course Code:	TTMC201		
Course:	Tourism Marketing Credits: 4L+		
Chapter	Name of the Topic		
	Introduction to Tourism Marketing		
	Definition and scope of tourism marketing		
Unit-I	Importance of tourism marketing	0	
	Evolution and trends in tourism marketing	8	
	Tourist demand and supply		
	Marketing mix in tourism (7Ps)		
	Tourist Behaviour, Segmentation, Targeting, and Positioning		
	Understanding Tourist Behaviour, Factors affecting tourist decision-making		
Unit-II	process, Decision-making process of tourists.		
	Definition, Importance and benefits of tourism market segmentation, Criteria for		
	effective segmentation in tourism, Types of market segmentation in the tourism	12	
	industry.		
	Target market selection in tourism, Positioning strategies for tourism products,		
	Developing a unique selling proposition (USP) for tourism businesses &		
	combustion chambers.		
	Tourism Product		
	Definition, Nature and Components of Tourism Products		
Unit-III	Identifying and analysing tourism product opportunities		
	Tourism product lifecycle [DLC & TALC]	12	
	New product development process in tourism		
	Innovations in tourism product offerings		
	Tourism Pricing, Promotion, and Distribution		
	Pricing objectives and factors influencing pricing decisions in tourism		
Unit-IV	Pricing approaches in tourism (cost-based, market-based, value-based)		
	Pricing tactics and techniques in tourism		
	Role and importance of promotion in tourism marketing	14	
	Advertising strategies and media selection for tourism promotion		
	Overview of tourism distribution channels		
	Types of intermediaries in tourism distribution		
	Channel management and online distribution in tourism		
Unit-V	Tourism Marketing Strategy		
	Strategy to overcome intangibility issues		
	Strategy to overcome perishability issues		
	Strategy to overcome heterogeneity issues	14	
	Strategy to overcome inseparability issues	- •	
	Strategy to overcome non-ownership issues		
	Sustainable Tourism Marketing		
	Total:	60	

Sr. No.	Name of Author	Title of the BOOK
1	Roy A. Cook and Cathy H. C. Hsu	"Tourism Marketing: A Strategic Approach"
2	Philip Kotler, John T. Bowen, and James C. Makens	"Marketing for Hospitality and Tourism"
3	M. Sarngadharan and S. Senthil Kumar	"Tourism Marketing: Concepts, Theories, and Practices"
4	Victor T.C. Middleton, Alan Fyall, and Mike Morgan	"Marketing in Travel and Tourism"
5	Steven Pike	"Destination Marketing: An Integrated Marketing Communication Approach"

### Semester II

Bachelor in Travel and Tourism Management Course: Tourism Geography			
Course Code: TTMC202	Semester: II		
	Maximum Marks: 100		
Teaching Scheme	Examination Scheme		
Lecture: 4	End semester Exam: 70		
Tutorial: 1	Attendance: 5		
Practical: 0	Continuous Assessment: 25		
Credit: 5	Practical/Seasonal internal continuous evaluation: 0		
	Practical/Seasonal external examination: 0		

Sl. No.	Course Objective		
1	To introduce students to the discipline of tourism geography and its relevance in understanding tourism phenomena.		
2	To provide an understanding of the relationship between geography and tourism and the role of physical geography in shaping tourism destinations.		
3	To familiarize students with the major tourist circuits in India and the unique geographical features of different regions around the world.		
4	To explore the cultural and economic aspects of tourism geography and their impacts on host communities and economies.		
5	To analyse case studies and develop a comprehensive knowledge of tourism geography in different regions and its implications		
	Course Outcomes	Mapped module/Unit	
CO 1	Understand the scope and importance of tourism geography and its relationship with the tourism industry.	U1	
CO 2	Analyse the influence of physical geography, including landforms, climate, and natural resources, on tourism development.	U1, U2	
CO 3	Identify and assess major tourist circuits in India and understand the geographical features and attractions of different regions worldwide.	U1, U3	
CO 4	Develop a comprehensive understanding of tourism geography through case studies and gain insights into its implications for destinations and communities.	U4	
CO 5	Evaluate the socio-cultural impacts of tourism and its interactions with cultural geography, as well as the economic significance of tourism.	U5	

### **Learning Outcome/Skills:**

The candidate will be able to acquire a comprehensive knowledge on the different domains of tourism geography the landmarks the major tourist spots, the different regions and the social economical and socio-cultural influence on Geography and its related tourism area. The knowledge will prove to be highly beneficial for the candidate as he will enter the professional field.

Unit	Total Hours	% of Questions	Bloom's Taxonomy	Remarks, if any
THEORY			1	
U1	10	10	1, 2	NA
U2	14	30	1, 2	NA
U3	15	25	1, 2, 3	NA
U4	11	20	1, 2, 3	NA
U5	10	15	1, 2, 3	NA
	60	100%		

Course Code:	TTMC202		
Course:	Tourism GeographyCredits:		
	Contents		
Chapter	Name of the Topic	Hours	
UNIT I	Introduction to Tourism Geography Overview of tourism geography as a discipline Definition, scope, and importance of tourism geography Relationship between geography and tourism Understanding Latitude and Longitude The International Date Line IATA geography	10	
UNIT II	Physical Geography and Tourism Introduction to physical geography and its relevance to tourism Landforms and their impact on tourism development in India Climate and weather patterns and their influence on tourism destinations Natural resources and their role in tourism activities Case studies on the impact of physical geography on tourism (e.g., coastal tourism, mountain tourism)	14	
UNIT III	Tourism Network and Major Tourist Circuits in India Tourism Network Map of India Major Tourist Circuits in India Case Studies of Selected Indian States: Rajasthan Kerala West Bengal Uttarakhand (formerly Uttaranchal)	15	
UNIT IV	Tourism Geography of Different RegionsOverview of major tourist attractions and destinations around the worldExploration of tourism geography in different continents (North America, SouthAmerica, Europe, Asia, Africa, Australasia)Examination of unique geographical features and their impact on tourism ineach regionCase studies of selected countries and their tourism geography (e.g., Brazil,Italy, Thailand, South Africa)	11	
UNIT V	Cultural and economic Geography and TourismIntroduction to cultural geography and its significance in tourismSocio-cultural impacts of tourism on host communitiesCase studies highlighting the interaction between cultural geography andtourism (e.g., heritage tourism, religious tourism)Understanding the relationship between economic geography and tourismTourism as an economic activity and its contribution to local and nationaleconomiesCase studies on the economic impacts of tourism (e.g., tourism in developingcountries, special economic zones)	10	

Sl. No.	Name of Author	Title of the Book
1	Stephen Williams and Peter Shaw	Tourism Geography: A New
		Synthesis
2	Y. H. Hui and K. Chon .	Geography of Tourism: Image,
		Impacts, and Issues
3	Tourism Geography: Critical	C. Michael Hall and Stephen J. Page
	Understandings of Place, space, and	
	Experience	
4	Manish A. Desai and K.R. Gupta	Geography of Tourism in India